

**MINUTES OF THE RHODE ISLAND  
REAL ESTATE COMMISSION**

**DATE: November 13 2014**

**TIME: 9:15 A.M.**

**LOCATION: Department of Business Regulation**

**Real Estate Section**

**John O. Pastore Center**

**1511 Pontiac Ave. Bldg. 69-1**

**Cranston, RI 02920-0942**

**Members Present:**

**Chairperson Brenda Marchwicki, Gregory M. Dantas, Thomas Foley, Lisa Pinsonneault, Olivia Byron and William J. DeLuca, Real Estate Administrator, DBR.**

**Non Members Present:**

**Lisa J. Crenca, Real Estate, DBR, Monica Staaf, RIAP Legal counsel and Norma Mousseau, Professional Development Manager, RIAR.**

**Chairperson Brenda Marchwicki called the meeting to order at 9:21**

**AM.**

**1. Discussion and approval of previous month's minutes.**

**Chairperson Brenda Marchwicki asks for a review of the minutes from the previous meeting. Olivia Bryon made a motion to accept the minutes from the October meeting and seconded by Thomas Foley. Motion passed.**

**2. The following continuing education courses were reviewed:**

**Gregory Dantas and Thomas Foley had both reviewed the education submitted for the course approval meeting on November 6, 2014. Gregory Dantas presented the recommendations to the Board.**

**COLDWELL BANKER RESIDENTIAL BROKERAGE:**

**New course:**

- CR16-CBRB REALTOR Safety**  
**3 CEU**

**Thomas Foley made a motion to approve the presented course. Seconded by Olivia Bryon. Motion passed.**

## **CONTINUING ED EXPRESS:**

### **Online renewals:**

- **CEE-47 Code of Ethics-Case Studies II**

**3 Core**

- **CEE2-31 Negotiate with Confidence & Power: Advanced Practices**

**3 CEU**

- **CEE2-30 Negotiate with Confidence & Power: Fundamentals**

**3 CEU**

**Thomas Foley made a motion to approve the presented course.  
Seconded by Olivia Bryon. Motion passed.**

## **FUTURE PROPERTIES:**

### **In-class renewal:**

- **BPL 90-Hour Broker Licensing**

**90 Hour**

- **Agency Law**

**3 Core**

**William DeLuca made a motion to approve the presented course.  
Seconded by Thomas Foley. Motion passed.**

## **THE CE SHOP:**

**New course, online:**

- **Commercial Ethics**

**3 Core**

**Thomas Foley made a motion to approve the presented course.  
Seconded by Olivia Bryon. Motion passed.**

## **THE RHODE ISLAND ASSOCIATION OF REALTORS:**

**In-Classroom renewals:**

- **201 GRI Risk Reduction Series (15 total)**

**6**

**Core & 9 CEU**

- **128 Lead Paint Hazards**

**3 Core**

- **131 Taking the Mystery Out of the ADA**

**6 Core**

- **126 Deferred Exchanges**

**3 CEU**

- **353 Introduction to Real Estate Auctions**

**6 CEU**

- **160 Septic Systems**

**3 CEU**

- **001MLS Toward a More Objective Comparative Marketing Analysis**

**3 CEU**

- **209 You, Inc. Why Most Agents Fail & What to Do About It**

### **3 CEU**

**William DeLuca made a motion to approve the presented course. Seconded by Thomas Foley. Motion passed**

### **INSTRUCTORS:**

**• KATHLEEN D MEDEIROS ~ REB.0018090 (Coldwell Banker Residential Brokerage)**

**Thomas Foley made a motion to approve the presented course. Seconded by Olivia Bryon. Motion passed.**

**3. Old Business: None**

**4. New Business: General Discussion of upgrading broker requirements and education. Chairperson asked for a motion to place the item on next month's agenda for additional discussion. Motion made by Lisa Pinsonneault and Seconded by Thomas Foley. Motion passed.**

**5. Opportunity for Public Comment: None**

**Motion to adjourn made by Thomas Foley and seconded by Olivia Bryon. Motion passed.**

**Meeting adjourned at 9:55 AM.**

**Respectfully submitted,**

**William J. DeLuca**

**Real Estate Administrator**